



# ACTEM

## STATEMENT OF ACTIVITY - PROFIT/LOSS REPORT

July - November, 2020

	TOTAL
Revenue	
A - Membership Dues	18,048.96
B - Conference Income	24,030.00
C - Gross Sales of Inventory	510,357.70
D - Software Commissions	20,908.06
E - Interest & Dividends	140.83
F - Other Income	126.52
Software Sales	-37.47
<b>Total Revenue</b>	<b>\$573,574.60</b>
Cost of Goods Sold	\$465,459.99
<b>GROSS PROFIT</b>	<b>\$108,114.61</b>
Expenditures	
A- Awards & Sponsorships	693.95
B - Prof. Development Expenses	984.00
C - Conference Expenses	
2020 Fall Conference Expenses	30,738.27
2021 Spring Leadership Conf Expenses	1,548.71
<b>Total C - Conference Expenses</b>	<b>32,286.98</b>
E - Office Expenses	
Gorham Office Rent & Utilities	3,683.04
Office Supplies	1,108.16
Postage and Delivery	135.86
Telephone	240.00
<b>Total E - Office Expenses</b>	<b>5,167.06</b>
F - Newsletter Expense	1,577.74
G - Meeting/Travel Expense	7.04
H - Bank Service Charges	2,630.40
L - Professional Fees	1,550.00
M - Payroll Master Account	31,099.84
N - Taxes	178.60
O - Web Services Expense	2,132.09
<b>Total Expenditures</b>	<b>\$78,307.70</b>
<b>NET OPERATING REVENUE</b>	<b>\$29,806.91</b>
Other Revenue	
Realized gains (losses)	2,627.71
Unrealized gains (losses)	12,061.18
<b>Total Other Revenue</b>	<b>\$14,688.89</b>
<b>NET OTHER REVENUE</b>	<b>\$14,688.89</b>
<b>NET REVENUE</b>	<b>\$44,495.80</b>