

ACTEM
Profit & Loss
 July 2016 through February 2017

Jul '16 - Feb 17

Ordinary Income/Expense	
Income	
A - Membership Dues	20,380.00
B - Other Income	8,429.29
C - Conference Income	135,035.02
D - Interest & Dividends	656.98
F - Workshop Income	35,355.00
G - Software Commissions	9,472.00
H - Gross Sales of Inventory	528,503.79
Total Income	737,832.08
Cost of Goods Sold	
Cost of Goods Sold	98,738.47
Cost of items Sold	382,178.33
Total COGS	480,916.80
Gross Profit	256,915.28
Expense	
A- Awards	2,745.36
B - Sponsorships	772.25
C - Conferences	99,403.05
E - Meeting/Travel Expense	3,953.36
F - Newsletter Expense	3,417.10
G - Office Expenses	17,469.53
H - Payroll Master Account	43,892.55
I - Prof. Development Expenses	47,577.58
J - Professional Fees	2,541.28
K - Sales & Use Tax	197.43
L - Web Services Expense	3,616.94
Total Expense	225,586.43
Net Ordinary Income	31,328.85
Other Income/Expense	
Other Income	
Realized gains (losses)	4,574.65
Unrealized gains (losses)	4,531.22
Total Other Income	9,105.87
Net Other Income	9,105.87
Net Income	<u>40,434.72</u>