

## Membership...

### ACTEM Member data by category:

2015-16 Members	
Individual	509
Institutional (District)	95
Small Institutional	31
Vendor	10
Life	28
Students (College)	1

### 2015 ACTEM Conference

Oct. 15-16, 2014 • Cross Insurance Center, Bangor, ME

#### Keynotes

Thursday - Leslie Fisher, Fisher Technologies, Inc.

Friday - Jaime Casap, Chief Education Evangelist at Google

#### Workshops:

The conference featured the following workshops over the two days:

3 - Full Day session

23 - Half Day sessions

98 - One-Hour Breakout session

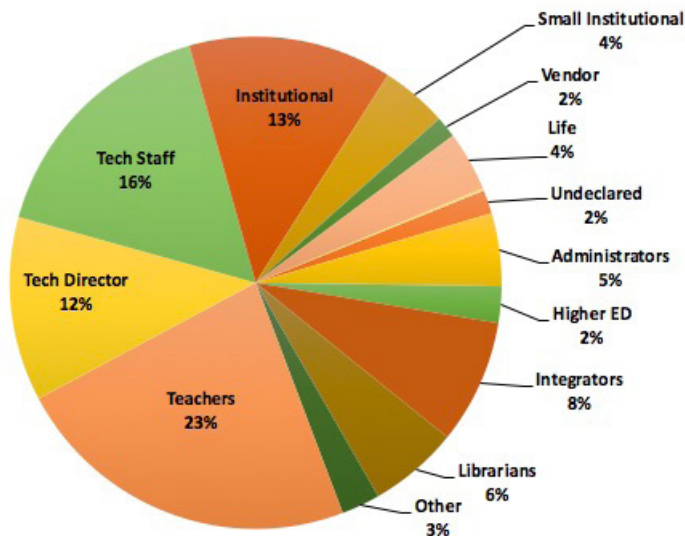
#### Conference Statistics:

- 133 Two Day Passes
- 178 Thursday Attendees
- 292 Friday Attendees
- 88 complimentary registrations -Presenters, committee & board
- 107 Exhibitor Representatives
- 51 Companies Represented
- Total Attendance (Attendees + Exhibitor Representatives)
  - 373 - Thursday
  - 487 - Friday

#### Save the Date - ACTEM 2016 Conference

October 13-14, 2016 • Augusta Civic Center - Augusta, ME

## ACTEM Members by job function & category:



## Awards Program

### 2015 ACHIEVE Award Recipient

Shanna S. Goodall - Orono High School

### 2015 John Lunt Friend of Technology Award

Bob Sprinkle - Formerly of Wells Ogunquit CSD

## Sponsorships

- EdCamp Maine - Waynfleet School, Portland
- Ed Camp Bangor
- EdCamp Western Maine
- MooseTech 2016
- MooseCamp
- \*Leverage Learning 2015
- MLTI Student Conference 2016

## ACTEM Officers and Board

### Officers

Dennis Crowe, President  
Michael Richards, Past President  
William Backman, Vice President  
Deborah White, Recording Secretary  
Andrew Wallace, Treasurer

### Board Members

Michael Arsenault, SIG Technology Integrators  
Dennis Crowe, NEISTE  
Rachel Guthrie, Newsletter Editor  
Dennis Kunces, Professional Development  
Barbara Greenstone, Conference Co-Chair  
Crystal Priest, Conference Co-Chair  
Jaime Steward, Co-Chair Educator of the Year

### Staff

Gary Lanoie, Executive Director • Business Manager

## Professional Development Program

In accordance with ACTEM's mission, members may apply for assistance in the form of reimbursement on qualifying technology professional development opportunities.

71 Members received PD reimbursement from ACTEM in 2014-15. Here is the breakdown of what these members attended:

- 20 - FOSSED 2016
- 3 - ISTE 2016 Denver
- 3 - Leverage Learning 2015

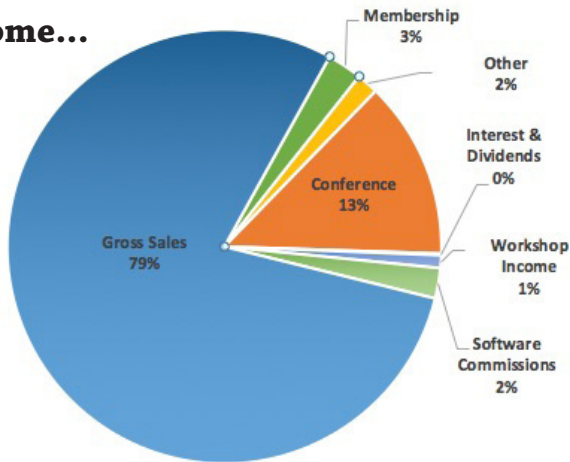
8 - Others that included:

MLTI Summer Institute 2015,  
Google Educator Boot Camp,  
MacAdmin Conference, NAEYC  
2015 Conference, EDLM 588,  
Blended Learning Conference,  
TESOL 2016 International  
Convention & GAFE Summit  
Montreal

**\$9,431.75**  
**Reimbursed to Members**  
**in 2015-16**

## Fiscal Year 2015-16 Financials

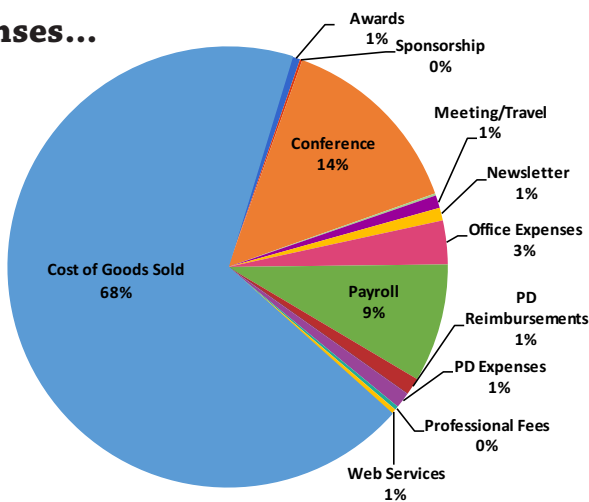
### Income...



ACTEM Income sources by category and percentage.

Income Category	Income	%
Membership	\$ 18,560	3%
Other Income	\$ 11,501	2%
Conference	\$ 94,093	13%
Interest & Dividends	\$ 859	-
Workshop	\$ 6,745	1%
Software Commissions	\$ 16,030	2%
Gross Sales	\$ 563,316	79%
<b>Total Income</b>	<b>\$711,104</b>	

### Expenses...



Expense Category	Expense	%
Awards	\$4,401	1%
Sponsorship	\$1,252	-
Conference	\$104,272	14%
Depreciation	\$1,182	-
Meeting/Travel	\$6,918	1%
Office Expenses	\$23,810	3%
Newsletter	\$6,963	
Payroll	\$64,472	9%
PD Reimbursements to Members	\$9,432	1%
PD Expenses	\$8,620	1%
Professional Fees	\$2,016	-
Taxes	\$96	-
Web Services	\$2,799	1%
Other	\$2	1%
<b>Total Expenses (Listed above)</b>	<b>\$236,211</b>	
<b>Total Cost of Goods Sold</b>	<b>\$504,319</b>	68%

ACTEM Cost of Goods and Profit from Sales



Total Sales	Cost of Goods	Total Profit
\$563,316	\$504,319	\$58,997

### Maine Community Foundation Fund

Fund Balance - June 2015	\$ 183,625.85
Realized/Unrealized Gains Losses	\$ - 2,693.00
MCF Admin Fee	\$ - 2,348.43
MCF Interest	\$ 868.72
Fund Balance - June 2016	\$ 179,454.14

### FY 2015-16 Financial Summary...

<b>Total Income</b>	<b>\$ 711,104</b>
Total Cost of Goods Sold [Expense]	\$ 504,319
Total Other Expenses	\$ 236,211
Total Realized/Unrealized Loss	\$ 2,693
<b>FY 2015-16 Net Loss</b>	<b>\$ - 32,119</b>

### Balance Sheet Account Assets as of June 30, 2016...

Key Bank Checking	\$ 29,425.52
Key Bank Savings	\$ 50,175.61
PayPal	\$ 910.75
Petty Cash	\$ 63.71
Maine Community Foundation	\$ 179,454.14
<b>Total Account Assets</b>	<b>\$ 260,029.73</b>

Maine Community Foundation works with nonprofit organizations like ACTEM and provides professional investment management services.