

ACTEM

STATEMENT OF ACTIVITY - PROFIT LOSS REPORT

July 2017 - April 2018

	TOTAL
Revenue	
A - Membership Dues	19,570.00
B - Other Income	3,754.66
C - Conference Income	140,538.48
D - Interest & Dividends	1,278.31
F - Workshop Income	27,000.00
G - Software Commissions	38,326.26
H - Gross Sales of Inventory	519,699.40
PayPal Income	0.00
Total Revenue	\$750,167.11
Cost of Goods Sold	
1-Purchases	472,761.69
3-Shipping Costs	653.73
4-Director Commissions	11,320.29
Inventory Shrinkage	373.70
Total Cost of Goods Sold	\$485,109.41
GROSS PROFIT	\$265,057.70
Expenditures	
A- Awards	9,014.26
B - Sponsorships	1,168.30
C - Conferences	106,721.50
E - Meeting/Travel Expense	8,235.96
F - Newsletter Expense	5,070.03
G - Office Expenses	24,055.85
H - Payroll Master Account	57,719.28
I - Prof. Development Expenses	33,525.77
J - Professional Fees	1,091.25
K - Sales & Use Tax	579.85
L - Web Services Expense	5,174.95
Other Expenses - Master	-2,495.64
Total Expenditures	\$249,861.36
NET OPERATING REVENUE	\$15,196.34
Other Revenue	
Realized gains (losses)	5,944.38
Unrealized gains (losses)	6,359.11
Total Other Revenue	\$12,303.49
NET OTHER REVENUE	\$12,303.49
NET REVENUE	\$27,499.83