

## **ACTEM**

## STATEMENT OF ACTIVITY - PROFIT/LOSS - NOT FINAL July 2018 - June 2019

	TOTAL
Revenue	
A - Membership Dues	19,160.00
B - Other Income	2,467.50
C - Conference Income	159,062.00
D - Interest & Dividends	2,016.97
G - Software Commissions	25,909.65
H - Gross Sales of Inventory	552,662.40
Shipping Revenue	476.48
Total Revenue	\$761,755.00
Cost of Goods Sold	
1-Purchases	493,281.05
3-Shipping Costs	456.64
4-Director Commissions	13,223.59
Total Cost of Goods Sold	\$506,961.28
GROSS PROFIT	\$254,793.72
Expenditures	
A- Awards	3,826.13
B - Sponsorships	619.20
C - Conferences	121,502.33
E - Meeting/Travel Expense	4,617.78
F - Newsletter Expense	6,942.92
G - Office Expenses	24,126.18
H - Payroll Master Account	70,239.53
I - Prof. Development Expenses	35,174.82
J - Professional Fees	1,777.94
K - Taxes	824.16
L - Web Services Expense	6,886.90
Other Expenses - Master	2,688.00
Total Expenditures	\$279,225.89
NET OPERATING REVENUE	\$ -24,432.17
Other Revenue	
Realized gains (losses)	4,553.28
Unrealized gains (losses)	5,069.90
Total Other Revenue	\$9,623.18
NET OTHER REVENUE	\$9,623.18
NET REVENUE	\$ -14,808.99