

ACTEM

STATEMENT OF ACTIVITY - PROFIT/LOSS REPORT

July - November, 2017

	TOTAL
REVENUE	
A - Membership Dues	19,100.00
B - Other Income	233.47
C - Conference Income	113,248.48
D - Interest & Dividends	307.34
F - Workshop Income	27,000.00
G - Software Commissions	35,037.43
H - Gross Sales of Inventory	385,269.08
PayPal Income	0.00
Total Revenue	\$580,195.80
COST OF GOODS SOLD	
1-Purchases	344,922.50
3-Shipping Costs	391.67
4-Director Commissions	6,332.34
Total Cost of Goods Sold	\$351,646.51
GROSS PROFIT	\$228,549.29
EXPENDITURES	
A- Awards	7,285.25
B - Sponsorships	413.13
C - Conferences	101,553.73
E - Meeting/Travel Expense	5,421.64
F - Newsletter Expense	1,936.49
G - Office Expenses	12,889.90
H - Payroll Master Account	28,721.18
I - Prof. Development Expenses	30,211.77
J - Professional Fees	918.75
K - Sales & Use Tax	538.15
L - Web Services Expense	1,255.00
Other Expenses - Master	0.00
Total Expenditures	\$191,144.99
NET OPERATING REVENUE	\$37,404.30
OTHER REVENUE	
Realized gains (losses)	1,326.50
Unrealized gains (losses)	4,469.41
Total Other Revenue	\$5,795.91
NET OTHER REVENUE	\$5,795.91
NET REVENUE	\$43,200.21