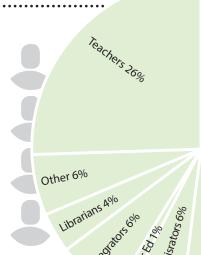
NNUAL REPORT 2013-14

Association of Computer Technology Educators of

P.O. Box 187, Gorham, ME 04038 Tel: 207.222.4353 | Fax: 207.222.2057 info@actem.org | www.actem.org





Tech Director Coordinator 10% Membership Tech Staff 12%

Institutional 13%

Individual	772
Institutional (District)	90
Small Institutional	32
Vendor	20
Life	22
Students	5

MAINEducation Conference

Award Programs

Leader of the Year

Maya Crosby, Digital Studies Coordinator

Educator of the Year

Kern Kelley, Technology Integrator

Leader of the Year Finalist

Page Lennig, Technology Coordinator

Educator of the Year Finalist

Jacqueline Durant-Harthorne, 2nd Grade Teacher

Sponsorships

Cool2Career, Husson University MLTI Student Conference, UMaine EdCamp Maine, Waynflete School TechConnect.Me, Colby College

10/10/14 Half-day Full-day Workshops Vendor Reception Sponsor Vintage Tech Recyclers Educator/Leader of the Year Banquet 10/11/14 One-hour sessions

Opening Keynote: Kevin Honeycutt Over Vendor exhibits

Closing Keynote Google Guru Dan Russell

Exhibitor Representatives Companies Represented Registrations

Attendees (117 complementary registrations)

Members received PD funding, here is where they went

- 29 TechnologyTeacher.Me
- 8 Tech Forum Boston 8 Google Summit
- 8 Leverage Learning Institute
- 4 Promise to Practice
- 4 ISTE 2014 Atlanta

Reimbursed

Professional Development

In accordance with ACTEM's mission, members may apply for eimbursement on qualifying technology professional levelopment opportunities

THURSDAY ATTENDANCE Morning Sessions 179 Afternoon Sessions 175

ATTENDANCE Attendees & **Exhibitor Representatives**

2/14 Mini-Conference South Portland High School

42 Registrations & 40 Attendees Sponsored by ProAV

ACTEM OFFICERS

Michael Richards, President David Bridges, Vice President Deborah White, Recording Secretary Andrew Wallace, Treasurer

> **STAFF** Gary Lanoie, Executive Director & Business Manager

ACTEM BOARD

Michael Arsenault, SIG Technology Integrators Dennis Crowe, NEISTE Rachel Guthrie, Newsletter Editor Dennis Kunces, Professional Development Gwyneth Maguire, Digital Presence, Social Media Manager, Conference Co-Chair Crystal Priest, Conference Co-Chair Jaime Steward, Co-Chair Educator of the Year

ACTEM'S MISSION IS TO ENHANCE & INFLUENCE **EDUCATION IN MAINE** THROUGH THE USE OF TECHNOLOGY

Category	Income	%
Software/Hardware	\$ 93,127	56%
Conference	\$ 30,728	19%
Membership	\$ 25,090	15%
Registration Services	\$ 6,300	4%
Assistive Tech	\$ 5,000	3%
Interest	\$ 3,043	2%
Other	\$ 3,844	2%

Income Sources

Income

SOFTWARE HARDWARE SALES 56%

MEMBERSHIP 15%

CONFERENCE 19%

INTEREST 2%
REGISTRATION SERVICES 4%
ASSISTIVE TECH 3%
OTHER 2%

MEMORY & SSD GROUP BUY

58004GB

Memory Kits to Maine Schools for their MLTI III MacBooks

SSD Drives for the MLTI III MacBooks

Fiscal Year Financials

Gross Sales Data

Hardware Accessories \$262,028.00
Memory \$173,962.00
Software \$621,465.00

Software & Hardware Sales

\$964,327 \$1,057,454



Expenses

NOTE Expense category breakdown excludes "Cost of Goods Sold"

\$7,959	AWARDS 4%	
\$2,579	SPONSORSHIP 1%	
\$85,852	CONFERENCE 37%	
\$5,354	DEPRECIATION 2%	
\$12, 4 26	MEETINGS/TRAVEL 5%	
\$23,396	OFFICE EXPENSES 10%	
\$60,584	PAYROLL 26%	
\$18,262	PD REIMBURSEMENTS 8%	
\$1,755	PD EXPENSES 1%	
\$3,197	PROFESSIONAL FEES 2%	
\$229	TAXES 0%	
\$2,508	WEB SERVICES 1%	
¢7 202	NEWSI ETTER 3%	

The MainEducation Tech Conference accounts for 37% of ACTEM's expenses and 19% of the income. The 2014 conference has been renamed the **ACTEM** Technology Conference and will be held on October 9th & 10th, 2014, save the date!

\$158,896.34

\$180,303.13

\$21,406.79

FY 2013-14 Gains

Fund Balance Fund Balance June 2013 June 2014

The Maine

Community Foundation Fund

Maine Community Foundation works with nonprofit organizations like ACTEM and provides professional investment management services.

FY 2013-14 was a good year for ACTEM in the MCF fund with dividends, interest earned and gains coming in at over \$21,000

FY 2013-14 Financial Summary

had a very successful year in 2013-14 and ended the year with a profit. We can probably attribute this profit to the successful memory and SSD group buy in 2013 plus our expanded product offerings

ACTEM

Total Cost of Goods Sold Total Income [Expense]

Total Other Expenses

Net Income

\$ 1,217,654

\$ 964,123

\$ 231,304

\$ 22,227

www.actem.org