

Membership...

ACTEM Member data by category:

2016-17 Members	
Individual	632
Institutional (District)	97
Small Institutional	28
Vendor	12
Life	29
Students (College)	1

2016 ACTEM Conference

Oct. 13-14, 2016 • Augusta Civic Center, Augusta, ME

Keynotes

Thursday - Jennie Magiera, Fisher Technologies, Inc.

Friday - Carl Hooker, Chief Education Evangelist at Google

Workshops:

The conference featured 21 - Half Day sessions and 140 - One-Hour Breakout session over the two days

Conference Statistics:

- 339 - Thursday
- 524 Friday Attendees
- 151 complimentary registrations -Presenters, committee & board
- 45 Companies Represented with over 100 exhibitor representatives
- Total Attendance (Attendees + Exhibitor Representatives)

2017 ACTEM Spring Leadership Conference

April 26, 2017 • Holiday Inn by the Bay • Portland, ME

Keynote: Michael McKerley, CTO & VP of Education Network of America

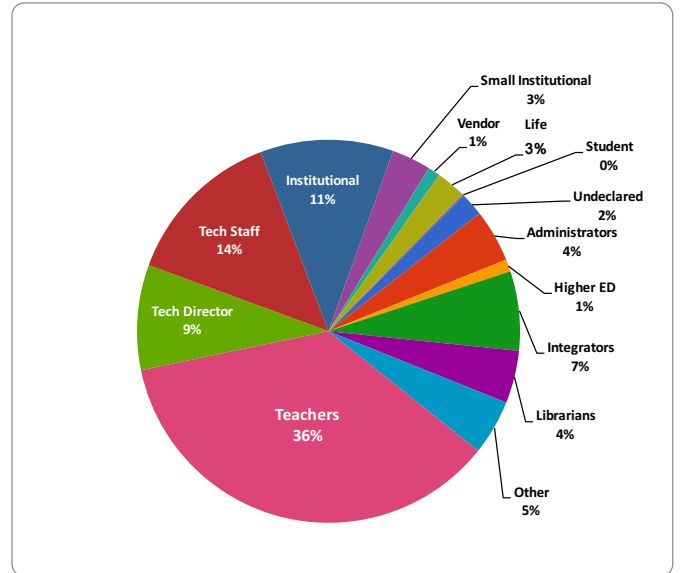
Theme: Wireless Networking

- 95 attendees
- 13 Companies represented with 40 representatives

Save the Dates

October 11-12, 2017 • ACTEM 2017 • Augusta Civic Center • Augusta, ME
April 24, 2018 • Spring Leadership Conference • Holiday Inn • Portland, ME

ACTEM Members by job function & category:



Awards Program

2016 ACHIEVE Award Recipient

Mia Morrison - Foxcroft Academy

Sponsorships

- EdCamp Maine - Waynfleet School, Portland
- EdCamp Western Maine
- MooseTech 2017
- MooseCamp
- *Leverage Learning 2016
- MLTI Student Conference 2017
- Maine Teacher of the Year 2016

ACTEM Officers and Board

Officers

Dennis Crowe, President
William Backman, Vice President
Deborah White, Recording Secretary
Andrew Wallace, Treasurer

Board Members

Michael Arsenault, SIG Technology Integrators
Rachel Guthrie, Newsletter Editor
Dennis Kunces, Professional Development
Barbara Greenstone, Conference Co-Chair
Crystal Priest, Conference Co-Chair
Jaime Ela Co-Chair Educator of the Year

Staff

Gary Lanoie, Executive Director • Business Manager

Professional Development Reimbursement Program

In accordance with ACTEM's mission, members may apply for assistance in the form of reimbursement on qualifying technology professional development opportunities.

22 Members received PD reimbursement from ACTEM in 2016-17. Here are some of the PD activities ACTEM helped with support for our members:

FOSSD 2016, Leverage Learning 2016, Google Summit - Yarmouth, Tech & Learning Live - Boston, College course tuition, ISTE 2017 and a couple of other national conferences.

ACTEM also include fee reductions for other PD that ACTEM sponsored and brought national presenters to Maine:

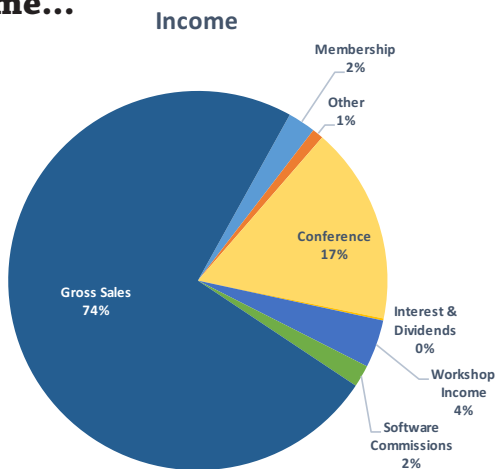
Google Apps Certified Admin Bootcamp - \$100 reduction in registration
JAMF CCT training - \$250 reduction in registration

\$10,050.00

Reimbursed to Members in 2016-17

Fiscal Year 2016-17 Financials

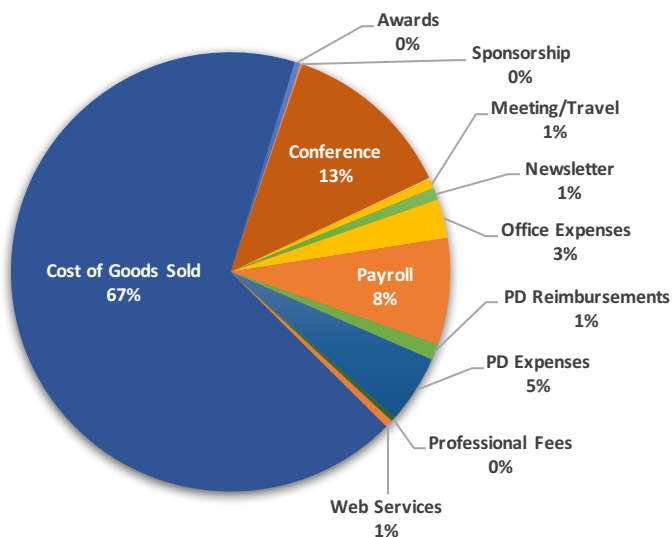
Income...



ACTEM Income sources by category and percentage.

Income Category	Income	%
Membership	\$20,510	2%
Other Income	\$8,301	1%
Conference	\$145,790	17%
Interest & Dividends	\$1,557	-
Workshop	\$35,355	4%
Software Commissions	\$16,299	2%
Gross Sales	\$638,608	74%
Total Income	\$866,420	

Expenses...



Expense Category	Expense	%
Awards	\$3,749	-
Sponsorship	\$1,268	-
Conference	\$108,821	13%
Meeting/Travel	\$5,610	1%
Office Expenses	\$24,750	3%
Newsletter	\$7,636	
Payroll	\$67,456	8%
PD Reimbursements to Members	\$10,050	1%
PD Expenses	\$43,069	5%
Professional Fees	\$2,679	-
Taxes	\$330	-
Web Services	\$4,602	1%
Other	\$90	-
Total Expenses (Listed above)	\$280,110	
Total Cost of Goods Sold	\$578,100	67%

ACTEM Cost of Goods and Profit from Sales

Total Sales	Cost of Goods	Total Profit from Sales
\$638,608	\$578,100	\$60,508

Maine Community Foundation Funds

ACTEM had a very good year with funds in the Maine Community Foundation.

Fund Balance - June 2016	\$ 179,454.14
Realized/Unrealized Gains Losses	\$ 23,620.15
MCF Admin Fee	\$ - 2,646.31
MCF Interest	\$ 1,539.06
Fund Balance - June 2017	\$ 201,967.04

Maine Community Foundation works with nonprofit organizations like ACTEM and provides professional investment management services.

FY 2016-17 Financial Summary...

Total Income	\$ 866,420
Minus Cost of Goods Sold [Expense]	\$ - 578,100
Minus Other Expenses	\$ - 280,110
Total Realized/Unrealized Gain	\$ 23,620
FY 2016-17 Profit	\$ 31,830

Balance Sheet Account Assets as of June 30, 2017...

Key Bank Checking	\$ 41,461.78
Key Bank Savings	\$ 30,193.27
PayPal	\$ 2,240.52
Petty Cash	\$ 63.71
Maine Community Foundation	\$ 201,967.04
Total Account Assets	\$ 275,926.32