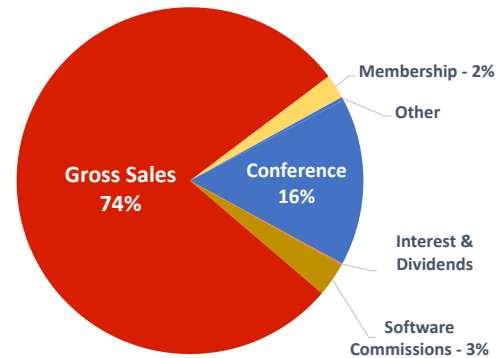


Income Sources by Category

Income Category	Amount
Membership	\$19,475
Other Income	\$2,736
Conference	\$133,744
Interest & Dividends	\$1,261
Software Commissions	\$27,076
Gross Sales	\$671,612
Total Income	\$855,904

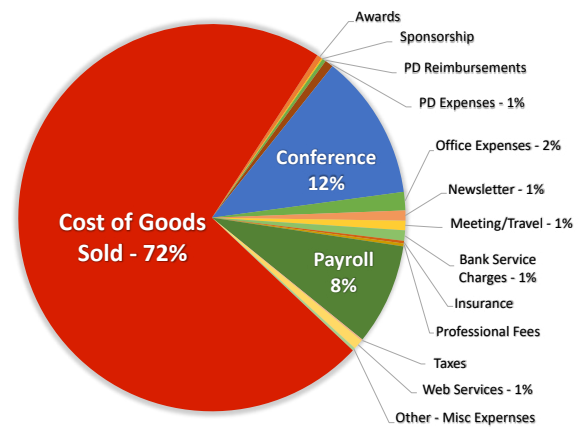
FY 2019-20 Income Pie Chart



Expense Sources by Category

Expense Category	Amount
Awards	\$3,710
Sponsorships	\$824
PD Reimbursements	\$2,539
PD Expenses	\$5,951
Conference	\$103,611
Office Expenses	\$13,075
Newsletter	\$7,202
Meeting/Travel	\$6,768
Bank/Service Charges	\$7,388
Insurance	\$1,858
Professional Fees	\$2,074
Payroll	\$72,013
Taxes	\$965
Web Services	\$7,132
Other	\$2,060
Total Expenses	\$237,171

FY 2019-20 Expenses Pie Chart



ACTEM Sales Summary for FY2019-20

Total Sales	Total Cost of Goods Sold	Total Profit From Sales
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\$671,612	\$614,145	\$57,467

Maine Community Foundation Funds

ACTEM's funds in the Maine Community Foundation (MCF) performed with a modest increase for FY 2019-20. This investment account will ensure the sustainability of ACTEM in the future.

Fund Balance - June 2019	\$ 225,252.93
Realized/Unrealized Gains/Losses	\$ 4,038.34
MCF Admin Fee	\$ -3,458.11
MCF Interest	\$ 1,237.51
Fund Balance - June 2020	\$ 227,070.67

Maine Community Foundation works with nonprofit organizations like ACTEM and provides professional investment management services.

Balance Sheet Account Assets - June 30, 2020

Key Bank Checking	\$ 26,911.55
Key Bank Savings	\$ 30,265.71
PayPal	\$ 369.52
Maine Community Foundation	\$ 227,070.67
Total Account Assets	\$ 284,617.45

FY 2019-20 Financial Summary

Total Income	\$ 855,904
Cost of Goods Sold [Expense]	\$ -614,145
Total Expenses	\$ -237,171
Total Realized/Unrealized Gains (MCF)	\$ 4,038
FY 2019-20 Profit	\$ 8,626